



## JOSEPH HIRSCH

*Director of Client Relations*

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Joseph is the Director of Client Relations in our Irvine office. He is an enterprise level business development and sales strategy specialist with over 15 years of experience operating in both the public and private sectors. Joseph's experience includes technology, healthcare, and compliance solutions.

Entities served by Joseph include many Fortune 1000 organizations, as well as Major League Baseball, California Unified School District, Los Angeles Housing Authority, the City of Las Vegas, Kaiser Permanente, the Department of Public Health, and UCI Medical.

Prior to joining Globalview Advisors, Joseph held sales leadership positions with Runzheimer International, Xora, Inc. (A ClickSoftware Company), T-Mobile Business, and Firebrand Group.

Joseph's professional pursuits include completion of numerous high profile sales training programs such as Miller Heiman, Advanced Selling Techniques, 7 Step Selling, Brain Tracy & Covey Time Management, Tony Robbins, LinkedIn Sales, and Salesforce.

Joseph received his BA in Communication Studies/Public Speaking from Westmont College in Santa Barbara, California where he was the Founder and Captain of the Westmont Polo Club.

Joseph is also on the Board of Directors of the *Association for Corporation Growth (ACG) Orange County*.